# **FINANCIAL STATEMENTS**

PHYLLIS WHEATLEY COMMUNITY CENTER MINNEAPOLIS, MINNESOTA

FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022



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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Phyllis Wheatley Community Center Minneapolis, Minnesota

#### **Opinion**

We have audited the accompanying financial statements of the Phyllis Wheatley Community Center (the Organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Abdo

Minneapolis, Minnesota January 2, 2025



FINANCIAL STATEMENTS

# Phyllis Wheatley Community Center Statements of Financial Position December 31, 2023 and 2022

	2023	2022
Assets		
Current Assets		
Cash and cash equivalents	\$ 638,781	\$ 1,218,053
Accounts receivable, net of allowance for credit losses of		
\$20,020 and \$0 in 2023 and 2022, respectively	65,450	257,932
Grants receivable, current portion	786,709	54,850
Prepaid expenses	34,476	33,032
Total Current Assets	1,525,416	1,563,867
Property and Equipment		
Land	9,238	9,238
Buildings	2,178,044	2,178,044
Building improvements	830,211	805,585
Equipment	196,666	160,840
Computers	128,941	128,941
Total Property and Equipment	3,343,100	3,282,648
Less: Accumulated Depreciation	(1,349,840)	(1,189,005)
·	1,993,260	2,093,643
Total Property and Equipment, Net	1,993,200	2,093,043
Noncurrent Assets		
Grants receivable, noncurrent portion	150,000	341,000
Notes receivable	6,191	6,191
Total Other Assets	156,191	347,191
Total Assets	\$ 3,674,867	\$ 4,004,701
Liabilities		
Current Liabilities		
Accounts payable	\$ 146,331	\$ 23,016
Accrued salary and related taxes	49,803	50,072
Notes payable, current portion	46,049	32,203
Mortgage payable, current portion	21,810	21,229
Total Current Liabilities	263,993	126,520
Total ourient Liabilities	203,993	120,320
Noncurrent Liabilities		
Notes payable, net of current portion	222,185	300,466
Mortgage payable, net of current portion	186,467	207,261
Total Noncurrent Liabilities	408,652	507,727
Total Liabilities	672,645	634,247
Net Assets		
Without donor restrictions	2,323,072	2,664,437
With donor restrictions	679,150	706,017
Total Net Assets	3,002,222	3,370,454
Total Liabilities and Net Assets	\$ 3,674,867	\$ 4,004,701

# Phyllis Wheatley Community Center Statement of Activities

For the Year Ended December 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue	Restrictions	Restrictions	IOtal
Support			
Contributions	\$ 387,832	\$ 743,396	\$ 1,131,228
Forgiveness of loan payable	37,500	φ 7 <del>4</del> 0,070 -	37,500
Government grants	1,182,332	_	1,182,332
In-kind contributions	32,300	_	32,300
Total Support	1,639,964	743,396	2,383,360
τοται σαρμοτί	1,039,904	743,390	2,303,300
Revenue			
Program service fees	409,336	-	409,336
Interest income	32,586	-	32,586
Other income	1,312	-	1,312
Total Revenue	443,234	_	443,234
Net assets released from restrictions	770,263	(770,263)	
Total Support and Revenue	2,853,461	(26,867)	2,826,594
Expenses			
Program expenses	2,269,176	-	2,269,176
Support expenses			
Management and general	599,855	-	599,855
Fundraising	325,795	-	325,795
Total Support expenses	925,650		925,650
Total Expenses	3,194,826		3,194,826
Change in Net Assets	(341,365)	(26,867)	(368,232)
Beginning Net Assets	2,664,437	706,017	3,370,454
Ending Net Assets	\$ 2,323,072	\$ 679,150	\$ 3,002,222

# Phyllis Wheatley Community Center Statement of Activities (Continued)

For the Year Ended December 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue			
Support			
Contributions	\$ 454,612	\$ 841,554	\$ 1,296,166
Government grants	1,606,718	-	1,606,718
In-kind contributions	35,300		35,300
Total Support	2,096,630	841,554	2,938,184
Revenue			
Program service fees	314,790	-	314,790
Investment loss	(5,707)	-	(5,707)
Other income	7,007		7,007
Total Revenue	316,090		316,090
Net assets released from restrictions	589,937	(589,937)	
Total Support and Revenue	3,002,657	251,617	3,254,274
Expenses			
Program expenses	2,387,988	-	2,387,988
Support expenses			
Management and general	586,627	-	586,627
Fundraising	221,223		221,223
Total Support expenses	807,850		807,850
Total Expenses	3,195,838		3,195,838
Change in Net Assets	(193,181)	251,617	58,436
Beginning Net Assets	2,857,618	454,400	3,312,018
Ending Net Assets	\$ 2,664,437	\$ 706,017	\$ 3,370,454

# Phyllis Wheatley Community Center Statement of Functional Expenses For the Year Ended December 31, 2023

	Program Services					5			
	Education		Mary T.			Management		Total	
	and	Youth	Wellcome	Family	Total	and		Supporting	Total
	Resources	Programming	Child Care	Strengthening	Program	General	Fundraising	Services	Expenses
Salaries and Benefits									
Salaries	\$ 398,403	8 \$ 80,112	\$ 581,044	\$ 87,433	\$ 1,146,992	\$ 118,863	\$ 140,310	\$ 259,173	1,406,165
Payroll taxes	33,801	6,797	49,296	7,418	97,312	10,084	11,904	21,988	119,300
Employee benefits	31,804	6,395	46,384	6,980	91,563	9,489	11,201	20,690	112,253
Total Salaries and Benefits	464,008	93,304	676,724	101,831	1,335,867	138,436	163,415	301,851	1,637,718
Expenses									
Professional fees	61,569	36,607	74,260	165,940	338,376	336,673	96,195	432,868	771,244
Depreciation	45,569	9,163	66,459	10,000	131,191	13,595	16,048	29,643	160,834
Participant food,									
supplies and transportation	1,000	4,815	89,495	36,621	131,931	15,043	9,890	24,933	156,864
Equipment and maintenance	36,397	6,795	49,552	7,416	100,160	10,081	11,900	21,981	122,141
Advertising	23,312	4,688	33,999	5,116	67,115	6,955	8,210	15,165	82,280
Telecommunication	13,890	3,171	27,297	5,588	49,946	13,458	7,617	21,075	71,021
Training and travel	5,165	4,483	10,724	4,593	24,965	31,126	4,682	35,808	60,773
Utilities	15,569	3,131	22,706	3,417	44,823	4,645	5,483	10,128	54,951
Bad debt			20,020	-	20,020	-	-	-	20,020
Interest expense		-	-	-	-	18,614	-	18,614	18,614
Insurance	3,559	716	5,190	781	10,246	1,062	1,253	2,315	12,561
Office expense	1,274	856	2,566	279	4,975	3,189	449	3,638	8,613
Membership dues	1,853	373	2,430	407	5,063	553	653	1,206	6,269
Occupancy		- 294	1,240	799	2,333	3,600	-	3,600	5,933
Miscellaneous expenses		<u> </u>	2,165		2,165	2,825		2,825	4,990
Total Expenses	\$ 673,165	\$ 168,396	\$ 1,084,827	\$ 342,788	\$ 2,269,176	\$ 599,855	\$ 325,795	\$ 925,650	\$ 3,194,826

# Phyllis Wheatley Community Center Statement of Functional Expenses For the Year Ended December 31, 2022

	Program Services				S				
	Education		Mary T.			Management		Total	
	and	Youth	Wellcome	Family	Total	and		Supporting	Total
	Resources	Programming	Child Care	Strengthening	Program	General	Fundraising	Services	Expenses
Salaries and Benefits									
Salaries	\$ 170,400	\$ 96,789	\$ 444,501	\$ 387,427	\$ 1,099,117	\$ 160,444	\$ 127,165	\$ 287,609	\$ 1,386,726
Payroll taxes	13,442	7,635	35,065	30,563	86,705	12,657	10,032	22,689	109,394
Employee benefits	16,401	9,316	42,784	37,290	105,791	15,443	12,240	27,683	133,474
Total Salaries and Benefits	200,243	113,740	522,350	455,280	1,291,613	188,544	149,437	337,981	1,629,594
Expenses									
Professional fees	349,507	36,082	40,731	22,054	448,374	278,859	21,792	300,651	749,025
Participant food,									
supplies and transportation	72,462	8,807	72,961	75,836	230,066	-	-	-	230,066
Depreciation	19,342	10,987	50,456	43,977	124,762	18,212	14,435	32,647	157,409
Equipment and maintenance	19,174	10,891	50,016	43,594	123,675	18,053	14,309	32,362	156,037
Utilities	6,341	3,602	16,541	14,417	40,901	5,971	4,732	10,703	51,604
Training and travel	676	5,267	12,116	151	18,210	19,491	7,085	26,576	44,786
In-kind expense	35,300	-	-	-	35,300	-	-	-	35,300
Office expense	3,209	1,801	8,668	7,400	21,078	5,159	2,698	7,857	28,935
Telecommunication	3,364	1,911	8,775	7,648	21,698	3,167	2,510	5,677	27,375
Advertising	9,911	4,582	347	-	14,840	4,750	-	4,750	19,590
Miscellaneous expenses	-	-	-	22	22	20,869	-	20,869	20,891
Membership dues	3,278	390	1,394	100	5,162	8,228	3,043	11,271	16,433
Interest expense	-	-	-	-	-	12,935	-	12,935	12,935
Insurance	1,415	804	3,691	3,217	9,127	1,332	1,056	2,388	11,515
Occupancy	1,532	96	1,147	385	3,160	1,057	126	1,183	4,343
Total Expenses	\$ 725,754	\$ 198,960	\$ 789,193	\$ 674,081	\$ 2,387,988	\$ 586,627	\$ 221,223	\$ 807,850	\$ 3,195,838

# Phyllis Wheatley Community Center Statements of Cash Flows

For the Years Ended December 31, 2023 and 2022

	2023		 2022	
Cash Flows from Operating Activities			_	
Change in Net Assets	\$	(368,232)	\$ 58,436	
Adjustments to reconcile change in net assets to net cash				
provided (used) by operating activities				
Depreciation		160,834	157,409	
Forgiveness of loan payable		(37,500)	-	
(Increase) decrease in assets:				
Accounts receivable		192,482	(163,292)	
Grants receivable		(540,859)	231,979	
Prepaid expenses		(1,444)	(11,524)	
Increase (decrease) in liabilities		100.015	(447460)	
Accounts payable		123,315	(117,160)	
Accrued salary and related taxes		(269)	 (44,072)	
Net Cash Provided (Used) by Operating Activities		(471,673)	 111,776	
Cash Used from Investing Activities				
Purchase of property and equipment		(60,451)	(80,690)	
		<u> </u>		
Cash Flows from Financing Activities				
Proceeds from notes payable		-	292,103	
Payments on notes payable		(26,935)	-	
Payments on mortgage payable		(20,213)	(19,764)	
Net Cash Provided (Used) by Financing Activities		(47,148)	 272,339	
Change in Cash and Cash Equivalents		(579,272)	303,425	
Change in Cash and Cash Equivalents		(3/9,2/2)	303,423	
Beginning Cash and Cash Equivalents		1,218,053	914,628	
			 •	
Ending Cash and Cash Equivalents	\$	638,781	\$ 1,218,053	
Supplemental Disclosures of Cash Flow Information:				
Cash paid during the year for:				
Interest	\$	18,614	\$ 12,935	

# Note 1: Summary of Significant Accounting Policies

#### A. Nature of Organization

The Phyllis Wheatley Community Center (the Organization) creates pathways for individuals to discover their strengths and take control of their futures. The Organization helps children and families recover from challenges and overcome disparities through programs that support social and emotional wellbeing, success in school, and economic self-sufficiency.

#### **B.** Financial Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with United States generally accepted accounting principles. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and related changes are classified and reported as follows:

#### Net Assets without Donor Restriction (Unrestricted)

Net assets available for use in general operations and not subject to donor-or grantor-imposed restrictions.

#### Net Assets with Donor Restriction (Restricted)

Net assets subject to donor- or grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Except for government grants for which the simultaneous release policy is utilized, the Organization reports contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. The donors of these resources permit the Organization to use all of part of the income earned, including capital appreciation or related investments for donor restricted purposes.

The Organization had donor restricted net assets of \$679,150 and \$706,017 as of December 31, 2023 and 2022, respectively.

#### C. Use of Estimates

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts in its financial statements and accompanying notes. Actual results could differ from those estimates.

#### D. Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all short-term, highly liquid investments and investments purchased with a maturity of three months or less to be considered cash or cash equivalents. From time to time, the Organization's cash balances at financial institutions may exceed the Federal Deposit Insurance Corporation (FDIC) limits of \$250,000. Management does not believe this presents a significant risk to the Organization. The unsecured cash balance for the Organization was \$24,024 and \$0 and for the years ended December 31, 2023 and 2022.

# Note 1: Summary of Significant Accounting Policies (Continued)

#### E. Accounts Receivable and Allowance for Credit Losses

Receivables are recorded at amounts billed and are generally due when billed. Amounts outstanding for more than 30 days are considered delinquent. Accounts receivable are generally uncollateralized and the Organization does not charge interest on accounts receivable balances. The allowance estimate is derived from a review of the Organization's historical losses based on the aging of receivables. This estimate is adjusted for management's assessment of current conditions, reasonable and supportable forecasts regarding future events, and any other factors deemed relevant by the Organization. The Organization believes historical loss information is a reasonable starting point in which to calculate the expected allowance for credit losses. Based on the Organization's current analysis of expected credit losses on receivables, it has been determined that amounts are immaterial to the financial statements as a whole. Therefore, no changes to allowance for credit losses. The Organization's allowance for credit losses was \$20,020 and \$0 for the years ended December 31, 2023 and 2022, respectively.

### F. Property and Equipment

The Organization follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$1,500 with a future benefit of greater than one year. Depreciation is charged to activities using the straight-line method over the estimated useful lives of the assets.

	Useful Lives
Furniture and equipment	3 - 15 years
Leasehold improvements	5 - 15 years
Building	30 years

**Estimated** 

Depreciation expense for the years ended December 31, 2023 and 2022 was \$160,834 and \$157,409, respectively.

#### G. Revenue

The Organization follows the provisions of Accounting Standards Codification 606, *Contracts with Customers*, on revenues derived from its program service revenue.

Program service revenue, revenue is recognized at the time the services are provided, which is a point in time.

The Organization's revenues are explicitly excluded from the scope of ASC Topic 606 and are not recorded in accordance with that standard.

#### Performance Obligations

The performance obligation relate to the program service revenue is satisfied upon completion of the contracted services to be performed; therefore, the Organization recognizes revenue at a point in time.

#### Grant Awards that are Reimbursable

Transactions are reimbursed based on a predetermined rate for services performed. The revenue is recognized in the period the service is performed.

# Note 1: Summary of Significant Accounting Policies (Continued)

#### G. Revenue (Continued)

#### **Contract Balances**

Billing primarily occurs concurrently with recognition of revenue, however the Organization may offer payment terms resulting in accounts receivable, which are considered contract assets. If the Organization receives cash before the performance obligations are satisfied, contract liabilities would be recorded. Accounts receivable consists of program service fees.

The beginning and ending contract balances are as follows:

	December 31, 2023		December 31, 2022		January 1, 2022	
Accounts receivable	\$ 65,450	\$	257,932	\$	94,640	

#### H. Support

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions received are recorded as support with or without donor restriction, depending on the existence and nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the statement of activities as net assets released from restriction. If the restriction is met on a contribution in the year the contribution is received, the contribution is reported as unrestricted revenue.

Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

#### **Grant Awards that are Contributions**

Grants that qualify as contributions are recorded as invoiced to the funding sources. Revenue is recognized in the accounting period when the related allowable expenses or asset acquisition costs are incurred. Amounts received in excess of expenses are reflected as grant funds received in advance.

#### I. Grants Receivable

Grants receivable consists primarily of amounts due from grantors for program services rendered. Receivables are periodically reviewed for collectability by management and an estimated allowance is recorded if necessary. All grants receivables are considered collectible by management based upon history and assessed risk of collection; therefore, no allowance for doubtful credit losses is presented.

# Note 1: Summary of Significant Accounting Policies (Continued)

### J. Functional Expense Allocation

Expenses are recorded in functional categories when incurred. In certain cases, allocations between categories must be made. When allocations are required, they are based on the best estimates of management.

#### K. Income Taxes

The Organization has tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and comparable State law.

#### L. New Accounting Pronouncements

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments ("ASC 2016-13" or ASC 326"). Which significantly changed how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by the Organization that are subject to the guidance in FASB ASC 326 were trade accounts receivable. The Organization adopted the standard effective January 1, 2023. The impact of the adoption was not considered material to the financial statements and primarily resulted in new/enhanced disclosures only.

#### M. Subsequent Events

Subsequent events were evaluated through January 2, 2025, which is the date the financial statements were available to be issued.

### Note 2: Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes as of December 31:

	2023		2022	
Camp Parsons	\$	272,000	\$	-
Parent Academy		124,500		249,000
Time restricted		147,600		260,350
Digital tech		90,000		-
Esports		25,000		-
Youth mentorship		15,000		-
Gift cards		5,050		-
Special initiatives		-		45,000
Family Engagement and Resource Center				151,667
Total Net Assets With Donor Restriction	\$	679,150	\$	706,017

# Note 3: Notes and Mortgage Payable

Notes and mortgage payable consisted of the following at December 31:

	 2023	 2022
On September 27, 2022 the Organization obtained a notes payable from Propel Nonprofits. First six months interest will be zero percent interest with no payment due. Monthly installments of \$4,043 resuming after April 30, 2023, including interest of 3 percent, with final payment due September 2028. If the Organization complies with terms of the note up to \$75,000 shall be forgiven.	\$ 255,679	\$ 300,000
On March 15, 2012 the Organization obtained a mortgage payable from Community Reinvestment Fund. Monthly installments of \$2,640, including interest of 5 percent, through October 2026 at which the remaining principal and interest is due.	208,277	228,490
On June 15, 2012, the Organization obtained a note payable from Community Reinvestment Fund. Monthly installments of \$331, including interest of 4 percent, through May 2026.	9,389	12,883
On May 1, 2012, the Organization obtained a note payable from Community Reinvestment Fund. Monthly installments of \$83, including interest of 0 percent, through May 2027	3,166	4,249
On November 15, 2011, the Organization obtained a note payable from Community Reinvestment Fund. Monthly installments of \$322, including interest of 2 percent, through November 2023 at which the remaining principal and interest is due.	 	15,537
Subtotal	476,511	561,159
Less: current portion	(67,859)	 (53,432)
The future maturities for the notes and mortgage payable are as follows:		
Year Ended December 31,		 Amount
2024 2025 2026 2027 Thereafter		\$ 67,859 70,383 210,394 45,757 82,118
Total		\$ 476,511

# **Note 4: In-kind Contributions**

The Organization had in-kind contributions of:

	2023	2022	Usage in Programs / Activities	Fair Value Techniques
Food	\$ 22,300	\$ 22,300	Trunk-or-Treat, Thanksgiving Dinner Pick Up, and Santa Breakfast Giveaway	Estimated wholesale prices of identical or similar products if purchased in the region
Supplies	5,000	5,000	Backpack Giveaway and Santa Breakfast Giveaway	Estimated wholesale prices of identical or similar products if purchased in the region
Computers	3,000	3,000	Digital Tech Works Academy	Estimated wholesale prices of identical or similar products if purchased in the region
Mentoring	2,000	2,000	Mancode Mentoring	Estimated based on time rates for each practitioner
Clothes  Total In-kind Contributions	\$ 32,300	3,000	Winter Clothes Drive	Estimated wholesale prices of identical or similar products if purchased in the region

The Organization noted no donor restrictions related to the in-kind contributions.

# Note 5: Liquidity and Availability of Financial Assets

The Organization has the following assets available to meet financial needs for the next year:

	2023		2022	
Financial Assets				
Cash and cash equivalents	\$ 638,781	\$	1,218,053	
Accounts receivable, net of credit losses	65,450		257,932	
Grants receivable	936,709		54,850	
Total Financial Assets	 1,640,940		1,530,835	
Less Those Unavailable for General Expenditure Within One Year, Due to:				
Net assets with donor restrictions	 (531,550)		(445,667)	
Financial Assets Available to Meet Cash Needs for				
General Expenditures Within One Year	\$ 1,109,390	\$	1,085,168	

The Organization has certain net assets with donor restrictions limited to use which are available for general expenditure within one year in the normal course of operations. Accordingly, these assets have been included in the qualitative information above for financial assets to meet general expenditures within one year.

As part of the Organization's liquidity plan, the Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.